



Innowacyjne produkty kartowe Oberthur Technologies

Przegląd rozwiązań

26.06.2015



Agenda

- **Motion Code card**
- Display Cards
- Biometrics Payment card
- Wearable devices
- OT mobile payment solutions – quick jump

Fraud trends

Move to CNP



Global adoption of EMV causes fraud to **migrate** to paths of **lower resistance**



CNP fraud losses represent more than **60% of total fraud** in Europe by today

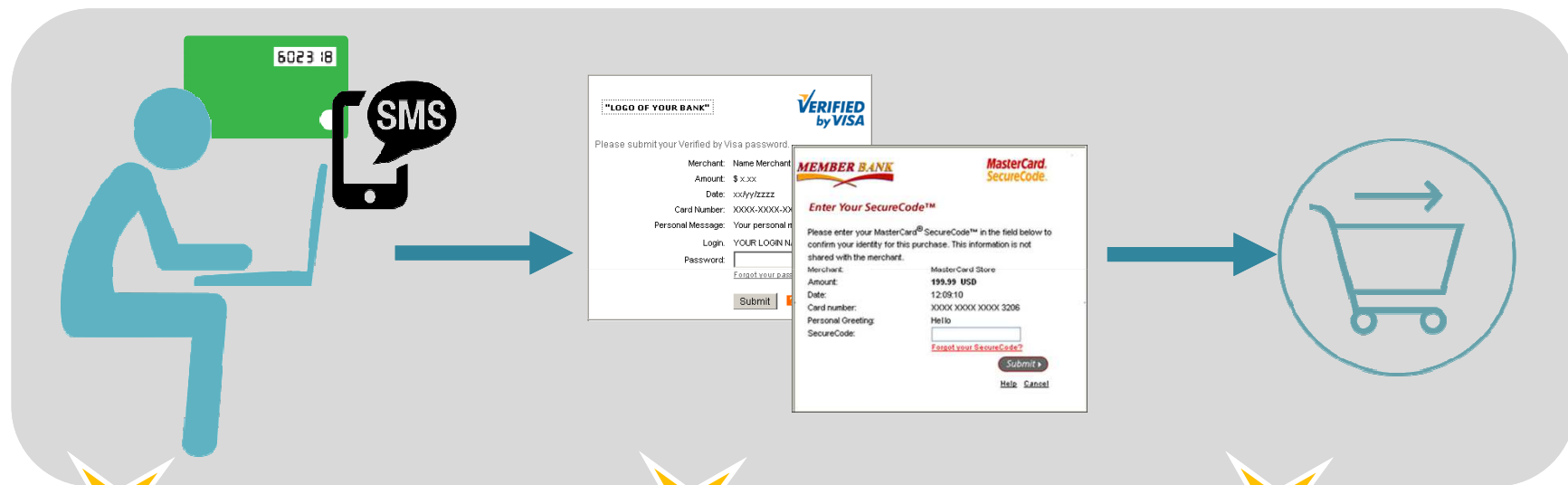
Fighting CNP fraud

3DS

3DS Password, OTP, SMS code, smartcard reader,...

Additional **popup window** at checkout for extra layer of authentication

Requires eMerchant participation/enrollment



Customer Impact:

Lower conversion rate leading to revenue loss: password forgotten, disruption, ...

Issuer Impact:

SMS cost, risk of SMS not being delivered, cost of training, ...

Merchant Impact:

Limited enrollment

Significant Impact on Issuer, eMerchant and Customers leading to lower adoption rate

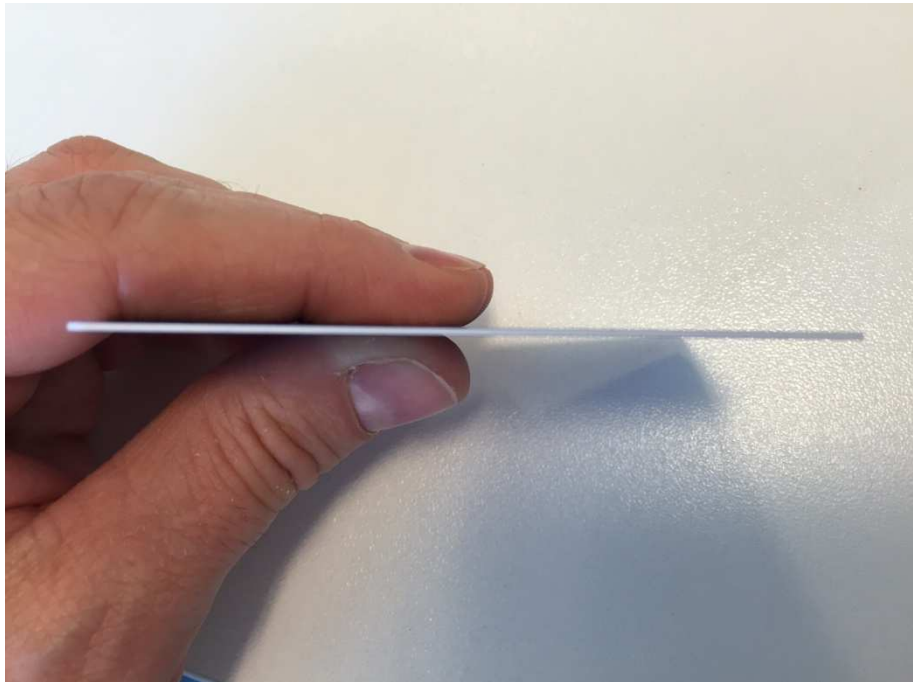
OT proposal : dCVV Card

Variable, unpredictable, limited lifetime CVV



- dCVV appears permanently on **mini e-paper screen**
- Automatic **“refresh” every 60’**
- Several **electronic** components embedded in plastic to calculate dCVV according to GMT time

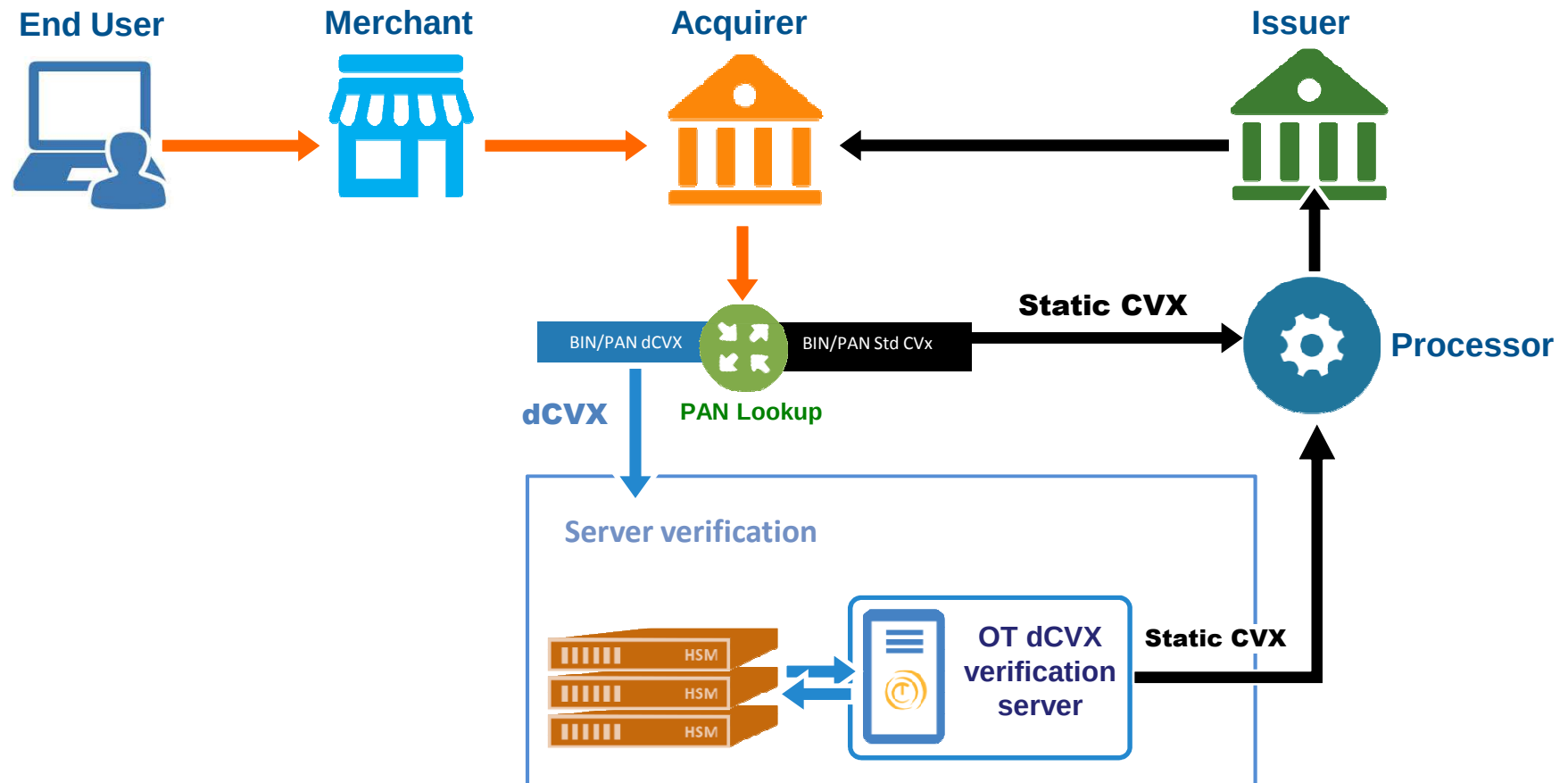
dCW Card : a high-tech card... **... with all characteristics of a « normal » card...**



- ISO 7816 **standard** ISO format with same **thickness** (0.8 mm)
- It **bends** and **flexs** as a **normal** Payment card
- It can be **embossed** and features any **EMV chips**

dCVV server: a full end to end solution

dCVV validation connected to authorization server

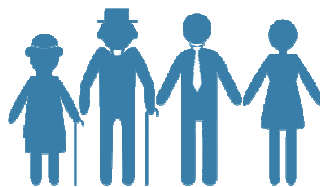


Key Take Aways

Tokenizes the CVV,
protects at the **source**



90% CNP fraud
reduction



100% cardholders **immediate**
adoption, zero learning curve,
increase consumer **confidence**



Light issuer-only
infrastructure change



Transparent to **eMerchants**
+ **100%** immediate **adoption**
+ **increased** conversion rates



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Display Cards

To enable strong authentication

From

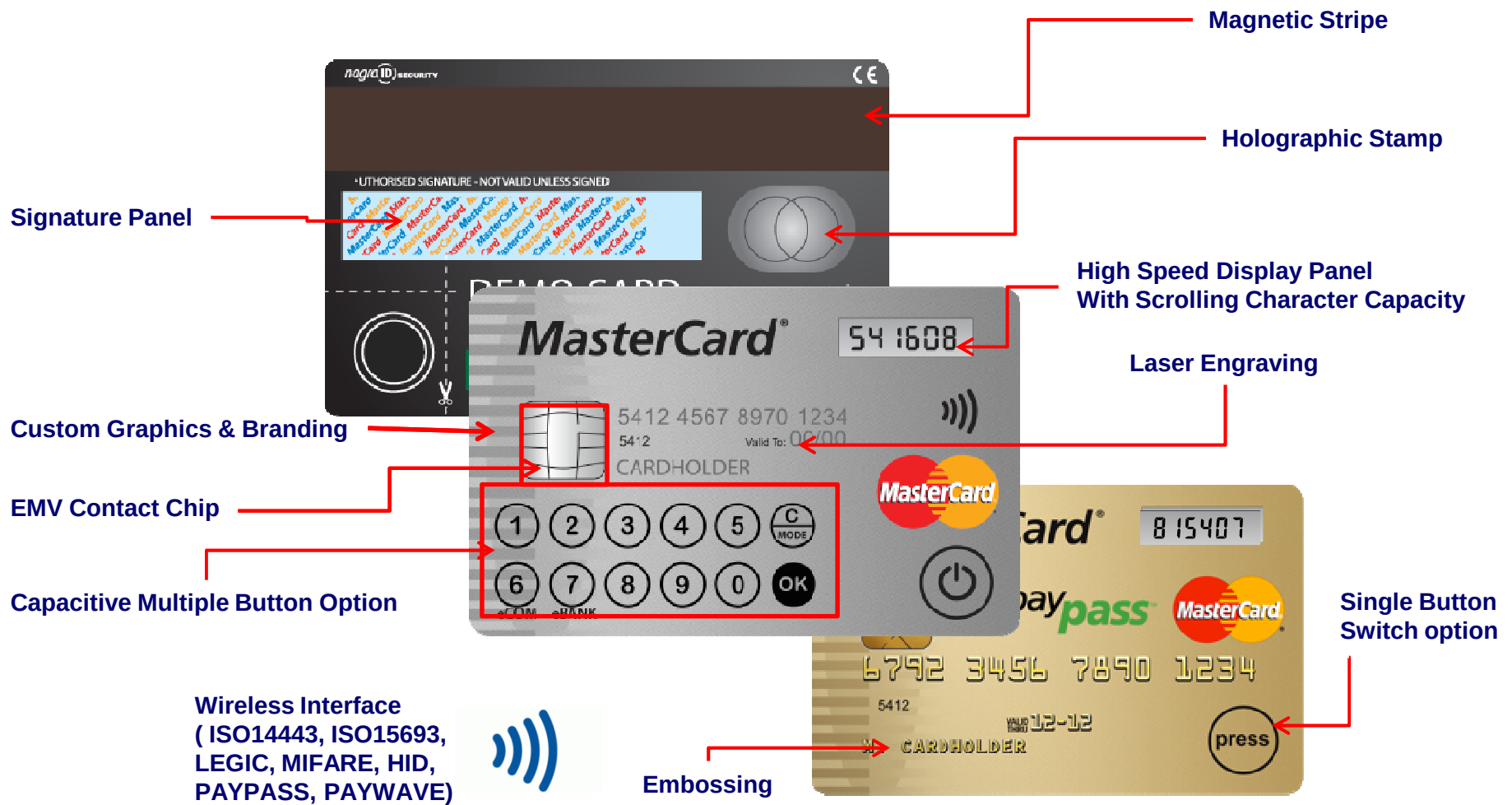


To



Display Cards

What is a





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The first fingerprint-enabled contactless payment device on the market

- © Built-in fingerprint scanner and match-on-card secure element
- © Battery powered
- © Credit card size 86x54mm and ~4mm thick
- © Embedded Paypass-certified Chrysalis Fly chip



**OT does
what its embedded secure element let it do !**

Payment



Access control



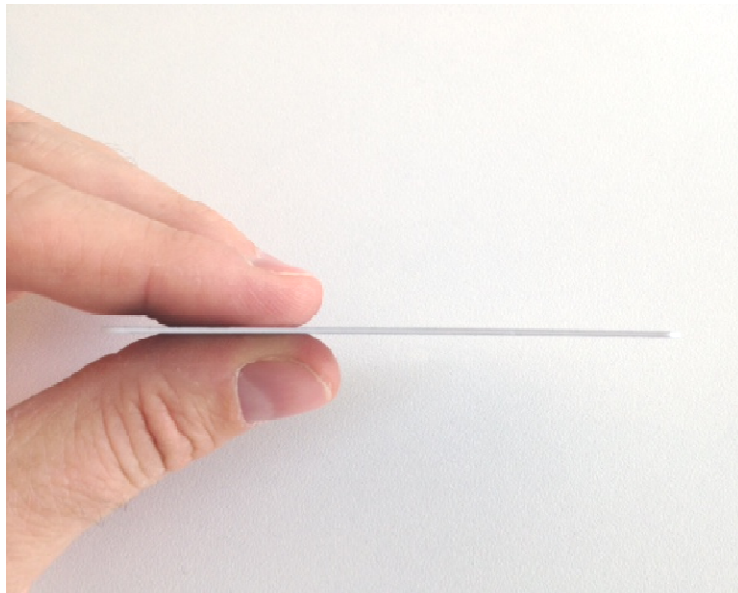
Transport



...

➔ many different applications with fingerprint activation

From 4mm thick device to credit card thickness





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LearnersDictionary.com

wearable / [werəbəl] / *adjective*
capable of being worn : suitable to wear

But issuers launching wearables
indeed prefer that they are actually
worn (and used...)

Wearables self : FlyBuy Sticker



40+ live projects worldwide



Features & benefits

- ✓ 48x25mm centered sticker delivered on ID1 card support
- ✓ Enables personalisation in standard machines/chains
- ✓ Can be sent to end-user on standard carrier next to the dual interface card
- ✓ Easy to use, easy to install
- ✓ Size offers best compromise between RF performances and « marketing real-estate » : enough space to print issuer's and scheme's logos

OT approach & roadmap :

- ✓ keep it this size and shape
- ✓ Certified product VISA & MC

Wearables self : Flybuy wristband

To be actually **worn**, wristbands have to be **attractive**

From ugly-tecky...



...to real **fashion pieces**



OT approach & roadmap :

- work on a **smaller, narrower fob** that can lead to nice designs
- work with **designers** and **fashion brands** to develop a range of wristbands that end-users will actually want to wear (and thus use)
- Proposed by issuers in cobranding with fashion brands, or sold in a marketplace-like approach on their websites

Contactless payment-enables clothes



Australia's M.J. Bale's "Power Suit"



Barclaycard's Smart Gloves

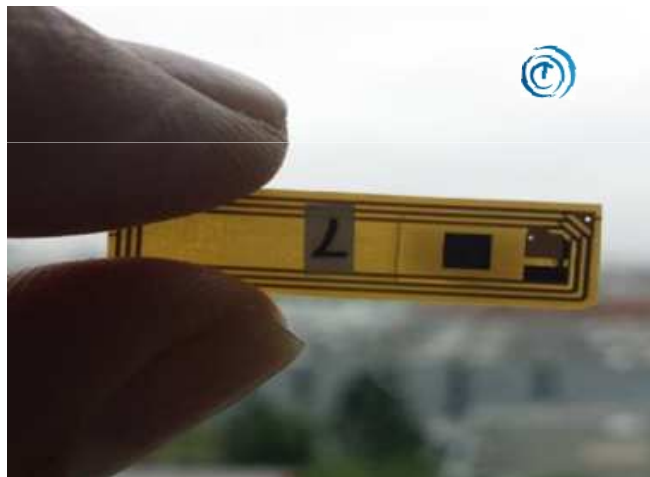
eSE integrated in fitbands or smartwatches at design stage



OT approach & roadmap :

- Approach smartwatch manufacturers at early design stage to integrate PEARL eSE in a NFC architecture
- Co-design and develop an OT smartwatch with an to be proposed white-labeled to banks/retailers

Micro-tag inserted in fitness bands at manufacturing stage







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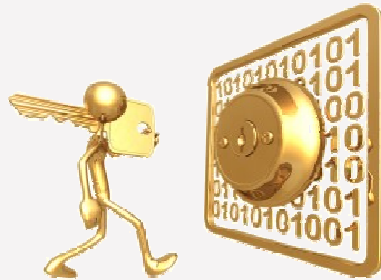
HCE, A natural positioning for OT

CREDENTIAL MANAGER

SECURE ELEMENT TYPE AGNOSTIC: PLASTIC/ MOBILE/ CLOUD



OT trusted by 2000+
Financial Institutions



Sensitive Data Transfer
Secret keys, payment credentials



Plastic SE



Mobile SE



Cloud SE



EMV Chip Card



Mag stripe Card



Hardware Secure Element (SE)



Secure Element (SE) in the cloud
Host Card Emulation (HCE)





ANY QUESTIONS?